## Efficient projects are the key!



Dirk Vogelsang
Chief Executive Officer (CEO) / Director Engineering

The proactive AG provides wide-ranging engineering expertise in the field of construction industry.

We offer support in the function of an overall project leader or take on project management for technical building services, especially facility systems, production and systems engineering.

Our large scope of services allows us to manage projects in numerous disciplines as electronics, semiconductors, pharma industry, biotech, chemicals, renewable energies and technical facility systems.

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#### Project Management HVAC

The successful implementation of large-scale projects is based on a close cooperation of the entire project staff and a clockwork-like work flow.

A highly experienced management team with excellent know-how and strategic vision therefore is of key significance. Acting in the function of a central interface and point of contact the management is responsible for the operative process planning on the one part, but also for system performance and the achievement of defined project objectives.

proactive provides support at this point and offers the assumption of partial performance up to the entire project management.

- large-scale/overall project management and construction management systems engineering
- · contracting according to local law
- scheduling including resource requirements planning
- planning and interface coordination
- deviation analysis cost/performance
- start-up and acceptance
- project accounting
- · documentation management
- equipment "Hook-up Design







#### conception and implementation of an individual project management office (RMO)

- · process analysis / optimisation measures
- project management standardisation
- project structure planning / "planning of the planning"
- training of project managers and engineers
- conflict facilitation and communication management
- coaching of kick-off workshops

#### Concept Workshop

Based on empirical values, a lack of information, ineffective process tools or non-standard work instructions result in a lack of attention paid to the company's core business. As a consequence, opportunities are not seized and risks cannot be identified.

To ensure the realisation of extensive project control performances, a well-functioning project management within the own organisation is absolutely essential.

proactive provides support by developing intelligent concepts, process tools and organisation equipments for you and your staff to assure you the best possible transparency in all phases of the project and to make your business "faster, leaner and more efficient."

### **Project Monitoring**

Apart from sustainable quality, schedule compliance and cost reliability, fast response times to the project's requirements is one of the most decisive factors.

proactive provides support by establishing a detailed regular and well-structured reporting system to all levels ensuring your company to benefit from opportunities and to minimize the risk of "bad projects."

# Project Control Construction Management

The management and coordination of large-scale construction projects surely is not part of our customer's ordinary routine activities as the focus is on their core business.

Proactive is taking on the majority of the customer's duties and ensures compliance with the project targets to be achieved.

- project management on behalf of the customer
- tendering and contracting
- scheduling including project status at the end of every project phase
- coordination and organisation management
- documentation management
- quality / deadline / cost control
- acceptance and handover coordination
- project controlling/accounting, claim management
- guarantee and complaint management

- monitoring of systems engineering projects and implementation of singleproject audits
- KPI analysis
- elaboration of recommendations for better opportunity identification and risk minimization
- professional support to the project leaders in the initiation phase of specific actions
- regular and structured reporting